



Quality - Cost - Time
INNOVATION

Company Profile

**Innovation in Industrial Supply Commerce for
Variety of Industrial and Engineering Components**

Southeast Asia and India Edition

Singapore, Thailand, Vietnam
Malaysia, Indonesia, India



Introduction of MISUMI

Ever since the founding of the company in 1963 in Japan, MISUMI Group has been operating from behind the scenes in supporting the manufacturing industry, expanding our business throughout the global market. In Asia, we have established our subsidiaries in Singapore, Thailand, India, Malaysia, Indonesia, Vietnam, and etc.

MISUMI maintains 99.96% on-time success ratio for delivery of orders, earning customers' complete trust in knowing that any product ordered will be delivered on time. This achievement has led to MISUMI's robust market growth.

MISUMI's Business Operations Comprise:

1. **“FA Business”** mainly handles standardized components for automated equipment used in factory automation and other applications;
2. **“Die Components Business”** mainly handles die and mold parts used to make automobiles and electronics devices;
3. **“VONA (Variation & One-stop by New Alliance) Business”** is a relatively new distribution business which sells third-party manufactured products alongside MISUMI brand products. Products sold through the VONA platform include components for production equipment, materials for production activities and maintenance, repair and operations (MRO).

MISUMI has been proactively supporting the manufacturing industry from behind the scenes, starting from catalog sales in Japan and throughout the world. With customers' conveniences as our top priority, our mission is to provide high quality (**Quality**), low cost (**Cost**) and reliably quick delivery times (**Time**). We will continuously innovate MISUMI model in response to the advancement of digital manufacturing and to support customer's total manufacturing processes.



CONTENTS

MISUMI Group's Business Outline	04
MISUMI QCT Model	05
Manufacturing Business	06
Distribution Business	08
Product Category Overview	09
5 Benefits of MISUMI	13
MISUMI Group's Subsidiaries	
MISUMI South East Asia	14
MISUMI Thailand	15
MISUMI India	16
MISUMI Malaysia	17
MISUMI Indonesia	18
MISUMI Vietnam	19
MISUMI Catalog Channel	20
e-catalog Guideline	
How to Register	21
How to Search	21
Product Ordering Flow	22
Quotation & Ordering	23
Global Network	24



MISUMI Group's Business Outline

MISUMI Group's business operations comprise: FA Business, which mainly handles standardized components used in factory automation and other applications; Die Components Business handles die and mold parts used to manufacture automobiles, electronics and electrical equipment. The VONA Business is a relatively new distribution business, selling third-party brand products alongside MISUMI brand products. Products sold under the VONA Business include components related to production facilities, production auxiliary materials and consumables such as MRO.

Major Products Handled by MISUMI Group



		Product Category	31 Million Product Items			
Manufacturing Business	FA Business	FA Standardized mechanical components	Shafts	Timing Pulleys	Linear Bushings	Flat Belt Conveyors
			Shaft Collars	Locating Pins	Gears	Couplings
	Die Components Business	Positioning devices and measurement equipments (OST Business)	Motorized Stage Units	Actuators	Optical Measurement Devices	Optical Waveguide Alignment
		Standardized parts for press and plastic die and mold parts	Punches	Button Dies	Ejector Pins	Sprue Bushings
Distribution Business	VONA Business	Mechanical components	Sensors and Switches	Couplings	Screws, Bolts and Nuts	Casters
		Wiring, control and PC components	Connectors	Switches	Cables	Transformers
		Cutting tools and components for production machining	End Mills	Hexagonal Wrenches	Milling Chips	Calipers
		Packaging, logistics & storage materials and safety & protection, environmental, sanitary and office supplies	Carts	Work Gloves	Parts Cleaner	Laboratory Equipment & Supplies

*FA : Factory Automation * OST : Optical & Scientific Technology * VONA : Variation & One-stop by New Alliance



MISUMI QCT Model

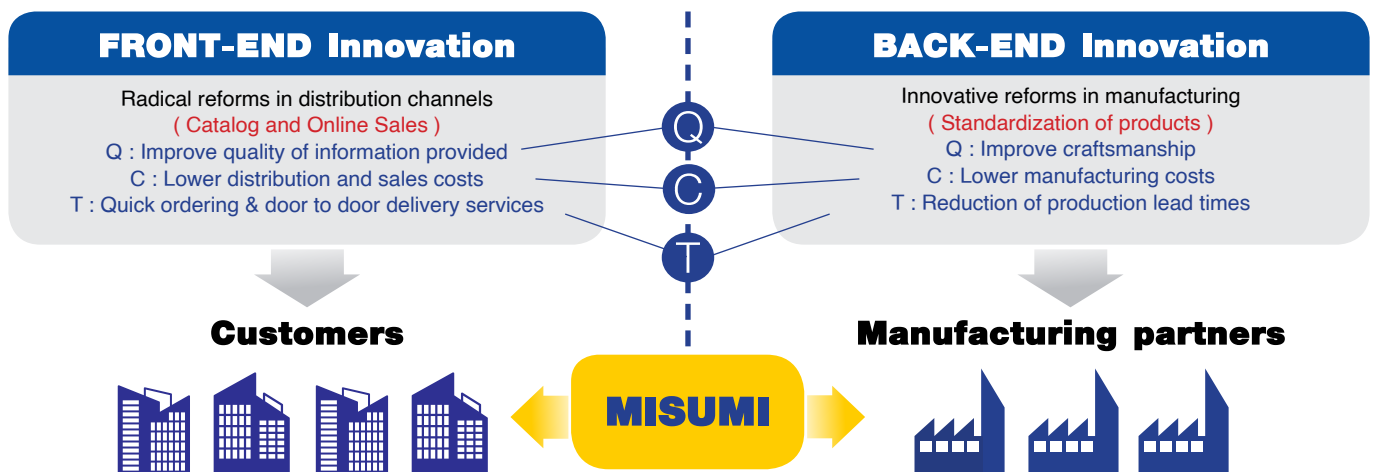
MISUMI Group engages in both manufacturing and distribution businesses. These are in turn supported by our business foundation and IT infrastructure. In the manufacturing business, we are standardizing products, expanding product domains, and strengthening our production infrastructure. Meanwhile, in the distribution business, we are increasing our product lineup and enhancing service offerings. Furthermore, we are working towards building a production materials platform by continuing to drive forth innovation within the business foundation, including IT, production, and distribution.

Transforming our business structure toward production materials platform



MISUMI is leveraging the “MISUMI QCT Model”, which aims to deliver high quality (Q) at low cost (C) with reliable, quick delivery times (T); radically transforming both customer distribution channels through catalog and online sales and transforming manufacturing through product standardization. As ‘behind-the-scenes supporter’ of the global manufacturing industry, we assist customers within the industry by offering optimal services and delivery of a wide range of products used at manufacturing sites.

MISUMI QCT Model

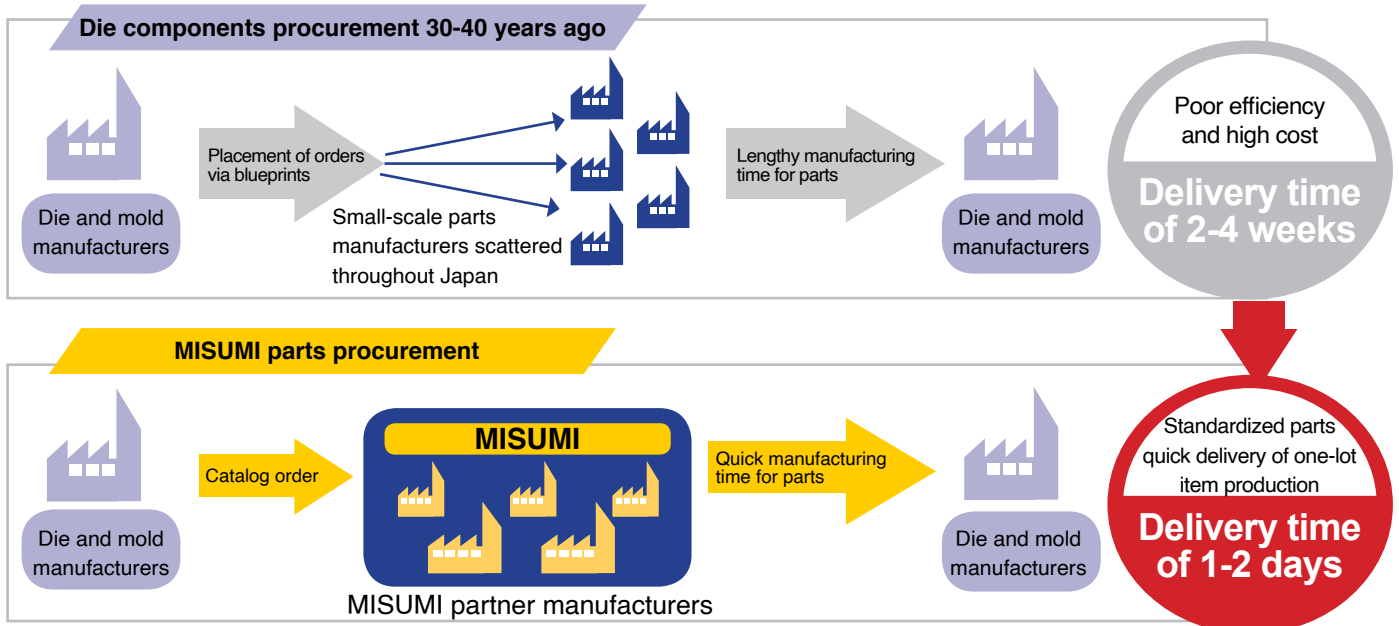




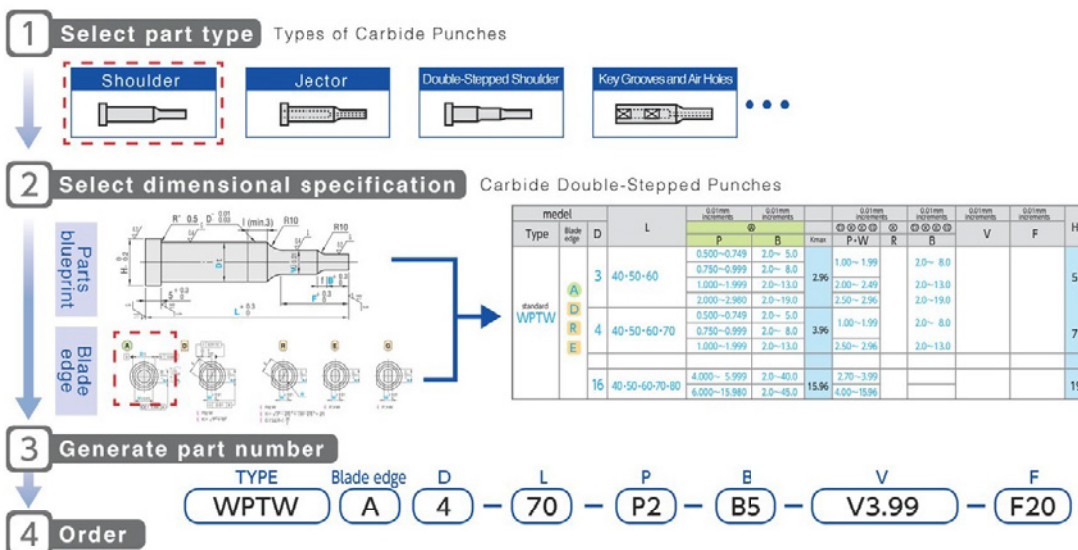
Manufacturing Business

MISUMI Group's e-catalog, mobile application and paper catalogs are devised so that customers simply enter a part number and dimensions to place an order. Traditionally, the ordering process for parts were inefficient. When ordering FA equipment parts or Die components, customers had to draw up blueprints for each part or component, select from a wide array of parts manufacturers, and individually negotiate delivery times and prices. MISUMI has significantly alleviated inefficiencies in parts procurement by standardizing parts and selling these offerings through online catalog.

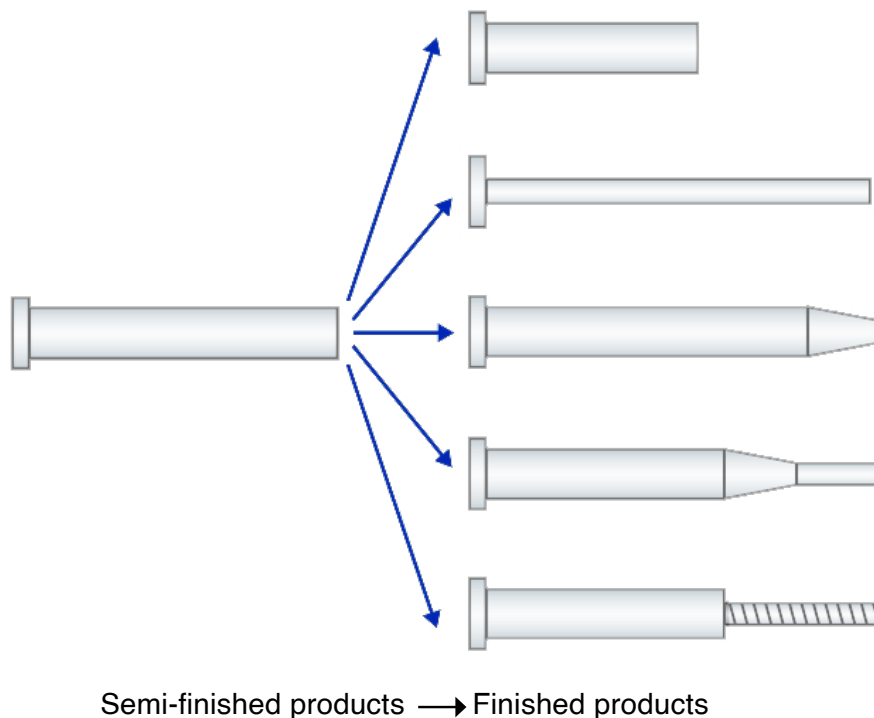
MISUMI's innovation for parts procurement



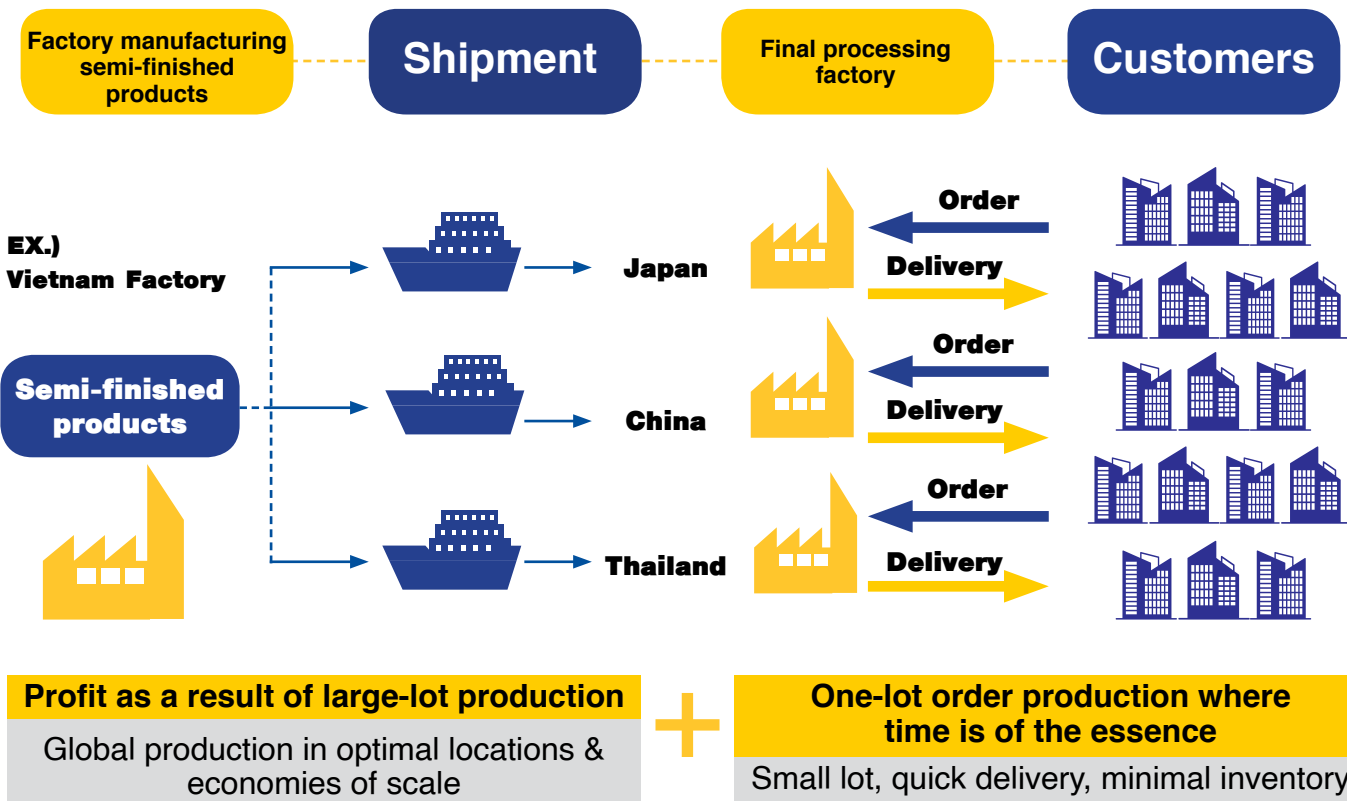
MISUMI's catalog order process



We mass produce semi-finished products at large-scale factories and complete final processing of these parts as ordered by customers in the market where they are required for use. This facilitates low cost, reliable and quick deliveries.



Two contradictory competitive advantages which co-exist in tandem





Distribution Business

VONA Business is MISUMI's distribution business, furnishes customers with a wide range of products. In addition to our traditional lineup of die and mold components and FA manufacturing equipment components, we are also expanding our lineup of third-party brand products, which include production auxiliary materials and consumables used at manufacturing sites, such as tools, gloves, and packaging. In 2010, the VONA platform was launched to enable one-stop purchasing of various parts used at manufacturing sites for those customers looking to efficiently procure parts, while tapping into the needs of parts manufacturers looking to expand sales avenues outside of their own sales network. We are expanding the number of third-party manufacturers for which we handle products, thereby fortifying our product lineup. In addition, we are accelerating the growth of this business on a global scale.

Variation & One-stop by New Alliance

MISUMI brand mechanical components



Third party brand mechanical components

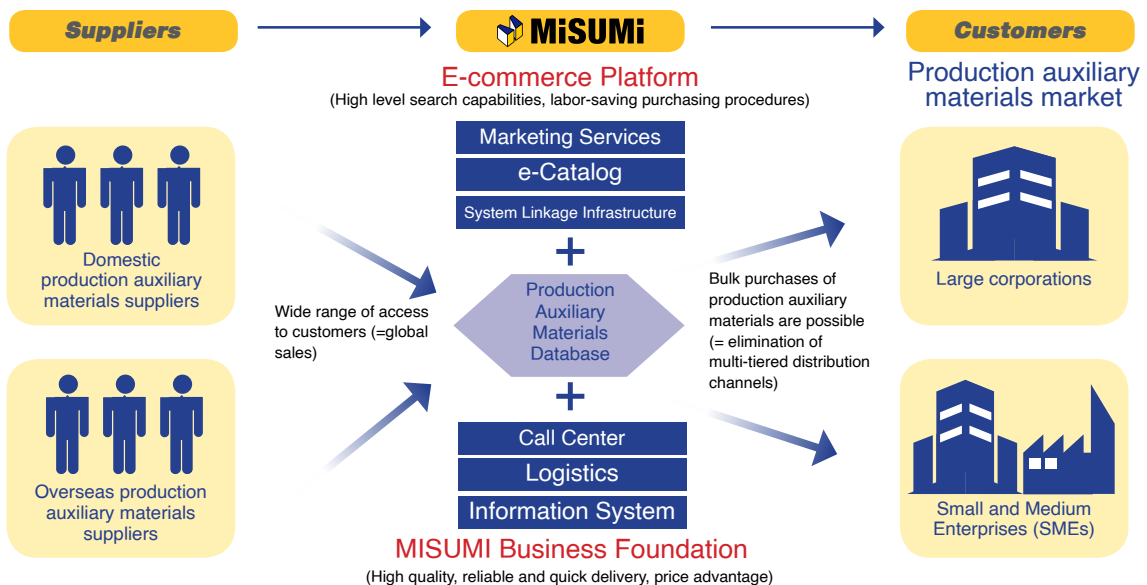


Tools and consumable supplies



Strengths of the VONA business

VONA Business is the platform that connects suppliers with customers around the world.



Product Category Overview



Manufacturing Business

Factory Automation Business

Automation Components

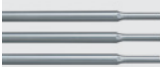



 Linear Shafts	 Linear Bushings	 Linear Guides	 Ball Screws
 Shaft Collars	 Actuators	 Cam Followers, Roller Followers	 Shaft Couplings
 Timing Belts, Pulleys	 Gears	 Ball Rollers	 Belt Conveyors
 Locating Pins, Bushings	 Clamps	 Aluminum Frames & Brackets	 Casters

Die Components Business





Press Components

 Punches	 Button Dies
 Gas Springs	 Scrap Removers

Mold and Injection Components









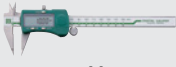
 Ejector Pins
 Sprue Bushes
 Purge Compounds
 Band Heaters

Die Casting Components

 Jet Coolings
 Plunger Tips
 Plunger Sleeves
 Core Pins

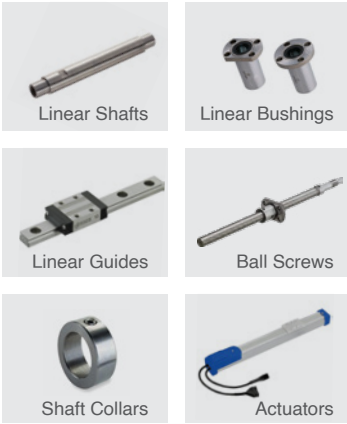
Distribution Business

VONA Business

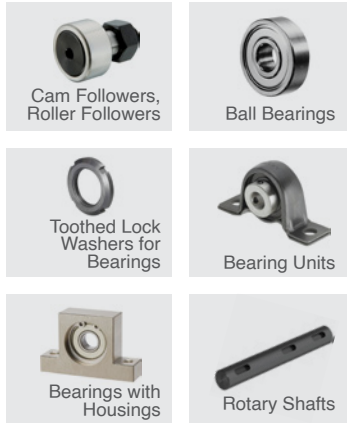
Automation Components, Fasteners		Wirings, Electrical & Controls		Cutting Tools, Processing Tools		Material Handling & Storage, Safety & General Supplies, Lab & Clean Room Supplies	
 Oil Free Bushings, Washers	 Bearings	 Sensors	 Wires/ Cables	 Hand Tools	 End Mills	 Tape Supplies	 Laboratory Containers
 Screws, Bolts	 Pneumatic Pipe Fittings	 Connectors		 Measurement Tools		 Conveyances/ Dolly Carts	 Gloves
				 Abrasives for Grinders			

FACTORY AUTOMATION BUSINESS

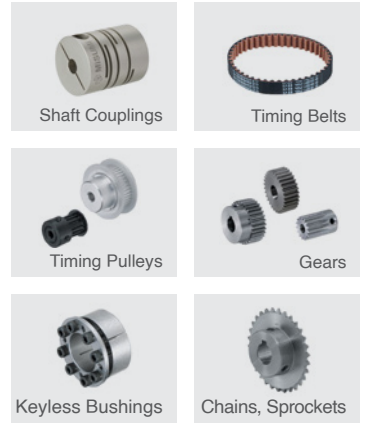
Linear Motion



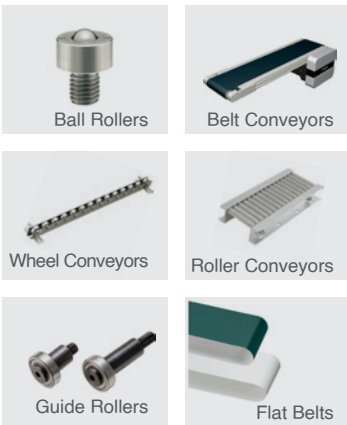
Rotary Motion



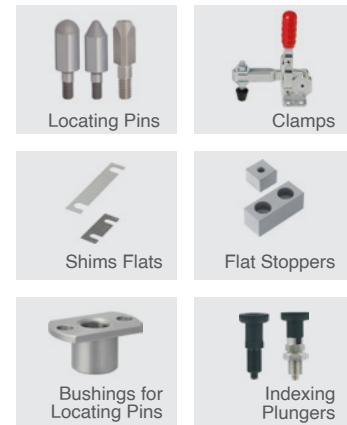
Rotary Power Transmission



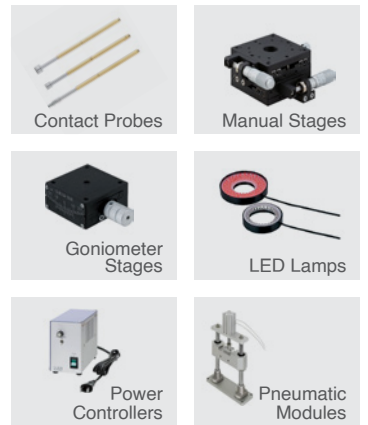
Conveyors & Material Handling



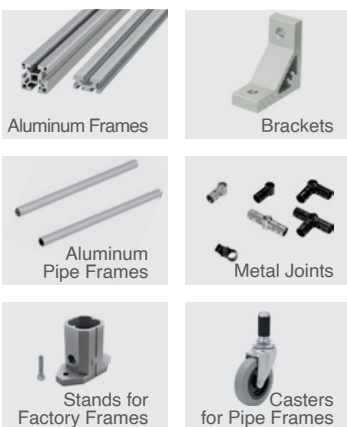
Locating, Positioning, Jigs & Fixtures



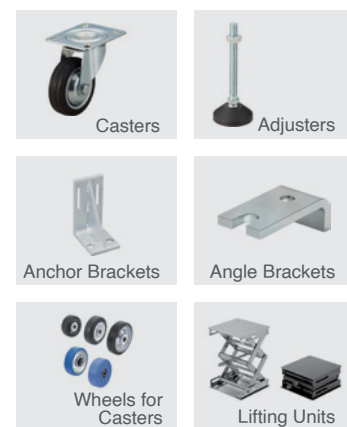
Inspection



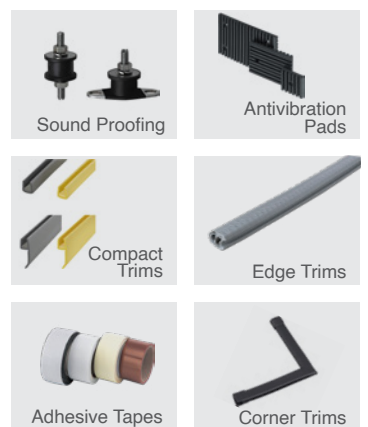
Framing & Support



Casters, Leveling Mounts, Posts



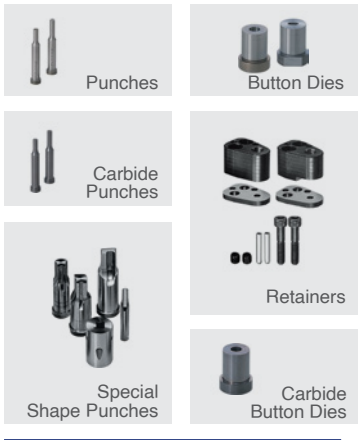
Antivibration, Sound Proofing Materials, Safety Products



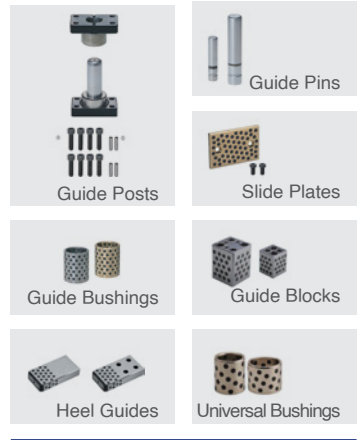
DIE COMPONENTS BUSINESS



Punches & Dies



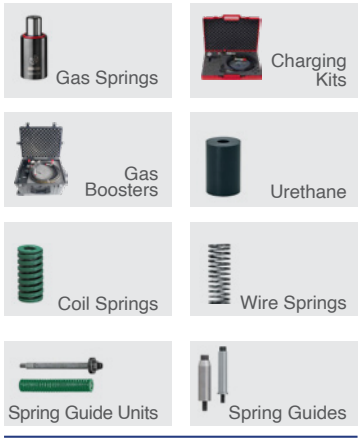
Guide Components



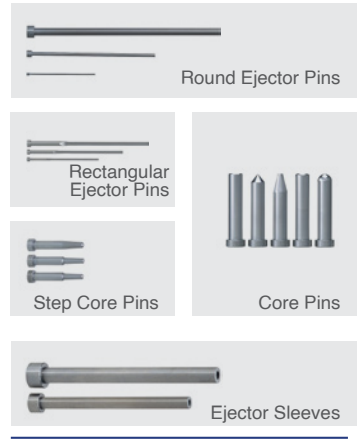
Peripheral Components



Springs



Pins Components



Heating Components



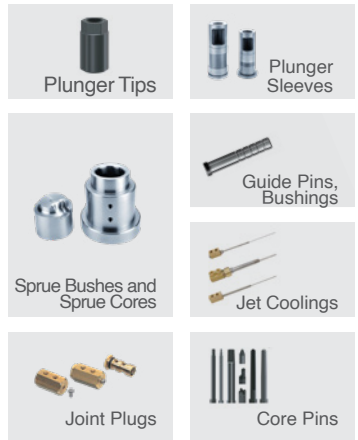
Cooling Components



Injection & Maintenance











Die Casting Components















VONA BUSINESS








Automation Components, Fasteners

 OILES Oil Free Bushings	 NTN, NSK Bearings
 KITZ Valves	 SUNCO Screws, Bolts
 CHIYODA Tubes	 TAKIGEN Catches
 NBK, IMAO Levers	 PISCO Pneumatic Pipe Fittings











Wirings, Electrical & Controls

 OMRON Sensors	 OMRON Switches
 NANABOSHI Connectors	 FUJI ELECTRIC WIRE INDUSTRIES Wires/ Cables
 NICHIFU Crimps	 TAKACHI, OHM Electric Cable Glands
 LOBTEX General Purpose Tools	 OMRON Relays
 COSEL Switching Power Supplies	 SANWA Measuring Devices

Cutting Tools, Processing Tools

 OSG End Mills	 NACHI Drill Bits
 YAMAWA Screw-Hole Related Tools	
 TUNGALOY, BIG DAISHOWA SEIKI Milling Cutter Inserts/ Holders	 NIIGATA SEIKI Measurement Tools
 YANASE Abrasives for Grinders	 TONE, SUPER TOOL Hand Tools

Material Handling & Storage, Safety & General Supplies, Lab & Clean Room Supplies

 NITTO Tape Supplies	 HELLERMANN TYTON Cable Ties
 TRUSCO Conveyances/ Dolly Carts	 TRUSCO Lifters/ Hand Pallets
 SEKISUI Container Pallets	 ESCO, HHH Suspended Clamps
 SHOWA GLOVE Gloves	 MIDORI ANZEN Safety Goggles/ Face Shields
 TANIZAWA Helmets	 TGK Laboratory Containers

5 Benefits of MISUMI

1. One-Stop Shop Service

MISUMI offers quick, hassle free, one-stop shop service to save your time.



2. On Time Delivery, Fast Delivery

On time and fast for every single brands. On time delivery guarantee at 99.96%.



3. Free Delivery, No MOQ

No need to pay delivery cost*. Unlimited number of pieces or minimum price of order.



4. Easy to Search, Easy to Buy

- Search with Item code
- Search with Item name or brand
- Choose item from picture in item group



*Not good at searching?
It's not your problem any more!*

5. Please contact us

We are available to assist on any matters.

Technical Support



- › Give advice on How to choose items
- › Compare item code
- › Item information
- › Technical information/3D CAD

Customer Service



- › Adjust delivery date
- › Change your ordering
- › Give advice on How to use e-Catalog
- › Give advice on How to ordering online

*Delivery fee may be applicable for some overseas markets. Contact MISUMI in your country for more information.



7 Million

Products

2,000

Brands

50,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : +65-6733-7211

Fax : +65-6733-0211

Email : cs@misumi.com.sg

Office Hours

Monday–Friday (9:00 am - 6:00 pm)

Saturday (9:00 am - 3:00 pm)

Sunday (Closed)

*Refers to Local Time.



Singapore Office:

331 North Bridge Road, #05-03 Odeon Towers,
Singapore 188720



Homepage: <https://sg.misumi-ec.com/>





16 Million

Products

2,650

Brands

200,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : 1382 or +66-38-959-200

Fax : +66-38-959-202

Email : cs@misumi.co.th

Office Hours

Monday-Saturday (8:00 am - 6:00 pm)

Sunday & Public Holiday (Closed)

*Refers to Local Time.



Head Office:

300/24 Moo 1,
Eastern Seaboard Industrial Estate,
Soi 5, T.Tasith, A.Pluakdaeng,
Rayong 21140, Thailand



Bangkok Office:

4345 Bhiraj Tower at BITEC,
24th Floor, Room No. 2404-2412,
Sukhumvit Road, Bang Na Tai,
Bang Na, Bangkok 10260, Thailand



Logistics Center:

WHA Logistics Park 4,
64/252-253 Moo 4,
Eastern Seaboard Industrial Estate,
T.Pluakdaeng, A.Pluakdaeng,
Rayong 21140, Thailand



Homepage: <https://th.misumi-ec.com/>





5 Million

Products

1,500

Brands

45,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : +91-124-468-8800

Fax : +91-124-468-8811

Email : cs@misumi.co.in

Office Hours

Monday–Saturday (9:00 am - 5:30 pm)

Sunday & Public Holiday (Closed)

*Refers to Local Time.



Head Office:

Plot No 241, Udyog Vihar,
Phase-1, Gurgaon,
Haryana 122016 India



Pune Office:

Awfis, 3rd floor, G.K.Mall,
Pimple Saudagar, Pune,
Maharashtra 411027



Chennai Office:

RR Tower – 3, First Floor,
Thiru-Vi-Ka Industrial
Estate, Guindy,
Chennai – 600 032



Ahmedabad Office:

A-1/905, Palladium,
Nr Orchid-Wood,
Opp Divya Bhaskar,
Corporate Road, Makarba,
Ahmedabad, Gujarat
380051



Homepage : <https://in.misumi-ec.com/>





MiSUMi

MALAYSIA SDN BHD

7 Million

Products

2,000

Brands

50,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : +60-3-7960-8499

Fax : +60-3-7960-7499

Email : cs@misumi.com.my

Office Hours

Monday–Friday (9:00 am - 6:00 pm)

Saturday (9:00 am - 1:00 pm)

Sunday & Public Holiday (Closed)

*Refers to Local Time.

Malaysia Office:

Unit 801 A, 8th Floor Menara Amcorp, No.18,
Jalan Persiaran Barat 46050 Petaling Jaya,
Selangor, Malaysia



Penang Office:

1A-2-02, One Precinct, Lengkok Mayang Pasir,
Bayan Baru 11950,
Penang, Malaysia



Homepage: <https://my.misumi-ec.com/>





9.5 Million

Products

1,600

Brands

63,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : +62-21-8984-0008

Fax : +62-21-8984-0007

Email : cs@misumi.co.id

Office Hours

Monday-Friday (8:30 am - 5:30 pm)

Saturday (8:30 am - 3:00 pm)

Sunday & Public Holiday (Closed)

*Refers to Local Time.



Jakarta Office:

Menara Karya, LT. 28. JL. H.R. Rasuna Said Kav
1-2, Kuningan, Jakarta, Selatan 12950, Indonesia



Cikarang Office:

Jababeka Industrial Estate I, Jl. Jababeka XIIB Blok W27,
Cikarang Utara Bekasi, 17530 Indonesia



Homepage: <https://id.misumi-ec.com/>





8 Million

Products

3,000

Brands

110,000

Stock Items

*Per August 2020



How to Contact

Customer Service

Tel : +84-222-361-1555

Fax: +84-241-361-2555

Email : cs@misumi.com.vn

Office Hours

Monday-Saturday (8:00 am - 5:00 pm)

Sunday & Public Holiday (Closed)

*Refers to Local Time.



Hanoi Head Office:

Lot No.15, TS11 Road, Tien Son Industrial Park,
Hoan Son commune, Tien Du District,
Bac Ninh province, Vietnam



Ho Chi Minh office:

Office: Room 901, 9th Floor Sacom Chip Sang Bldg,
Lot T2-4, D1 St, SHTP, Tan Phu ward, Dist.9, HCM



Homepage: <https://vn.misumi-ec.com/>



MISUMI Catalog Channel

To ensure our customers' conveniences, MISUMI EC platform has been on continuous advancement and innovation.

1. Paper Catalog

Select products from a paper catalog and place order online

Catalogs



2. e-catalog



Operation of E-Commerce Sites in **11 Languages** in **16 Countries**

3. Mobile Application

MISUMI proprietary application is available for both Android and iOS devices



e-catalog Guideline

How to Register

Visit our website in your country

Click **"New User"** or **"Register"** button



1. Input Information 2. Confirm Information 3. Temporary Registration Submitted 4. Confirm E-mail 5. Registration Submitted

Please fill in all required fields before submitting the form. *Mandatory
Kindly be informed that MISUMI does not sell to individuals for personal use (with exception of schools, research institutes, government bodies and welfare organizations).

Login Information

E-mail *	<input type="text" value="E.g.: purchase@misumi.com"/> <input type="text" value="confirm E-mail"/> <input type="text" value="E.g.: purchase@misumi.com"/>
Login User ID (E-mail) *	<input type="text" value="E.g.: purchase@misumi.com"/> <input type="checkbox"/> Use E-mail as Login ID
Password *	<input type="text" value="E.g.: mmpw099"/> <input type="text" value="confirm password"/> <input type="text" value="E.g.: mmpw099"/>

*Between 4 to 15 characters.
*Please do not use your Login ID as password.
*Case-sensitive



Fill in your registration form completely

Enjoy the benefits of MISUMI Customer

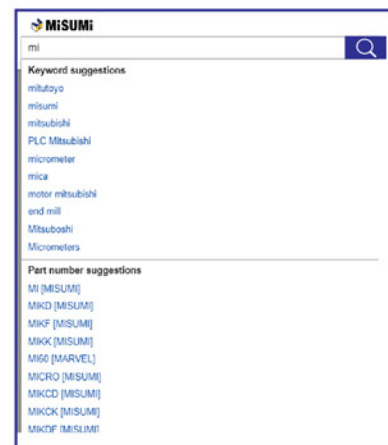
How to Search



Input the search term / word into the **"Search"** box

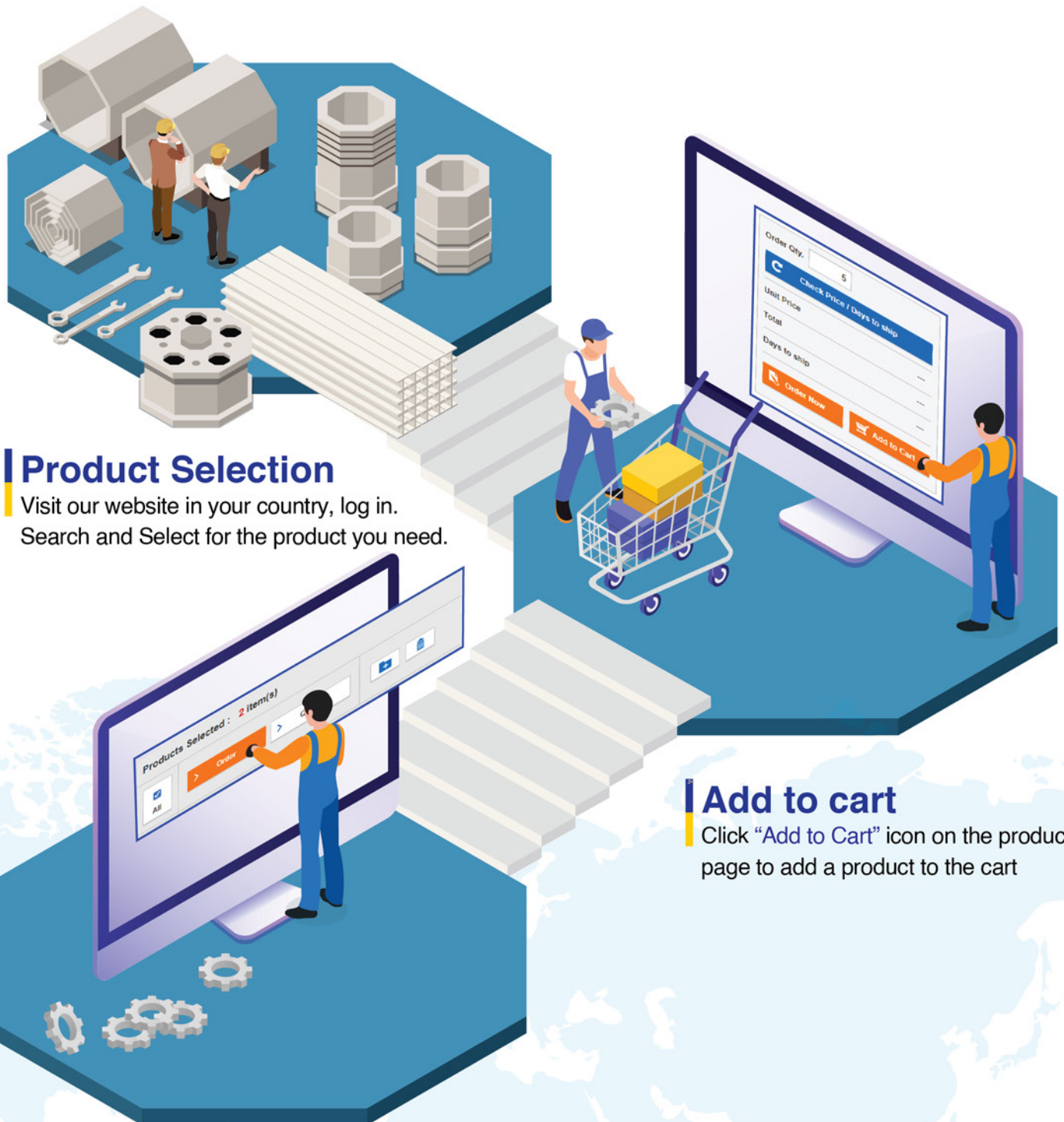
The system will recommend the products. Choose product based on your needs.

Find Product Easier by Showing Item and Brand Suggestion



e-catalog Guideline

Product Ordering Flow



Product Selection

Visit our website in your country, log in.
Search and Select for the product you need.

Add to cart

Click "Add to Cart" icon on the product page to add a product to the cart

Request for Quotation or Ordering

Select the product and Click "Order" or "Quote" button at top of Cart page

e-catalog Guideline

Quotation & Ordering

Visit our Website in your country
log in, and Click "Quote" or "Order" button on right side.



Choose product based on your needs

Fill in the information (quantity, shipment date, etc), click "COMPLETE" button to proceed
One Time Upload Function* is available.

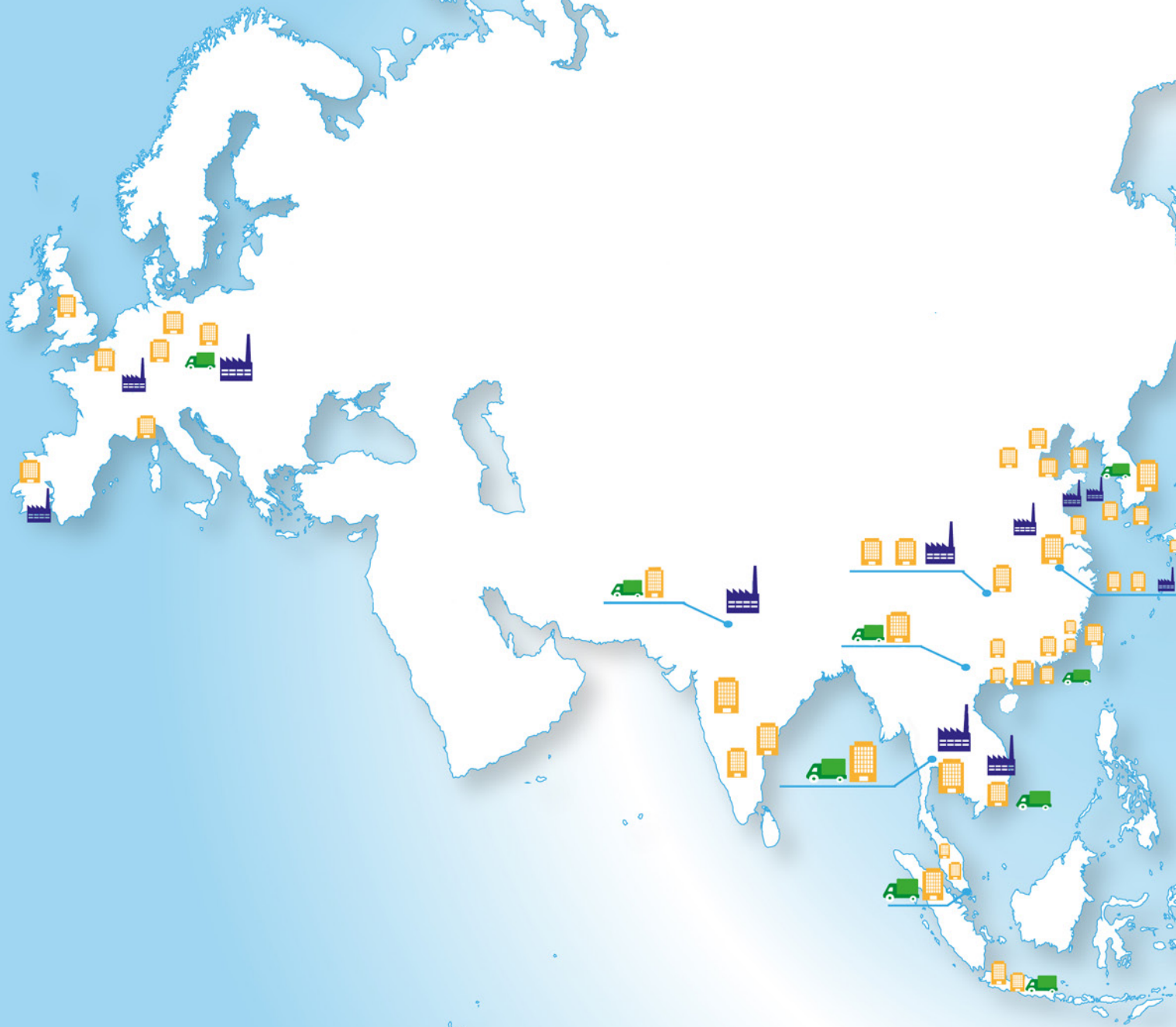
*You can upload your BOM list, in either Excel or CMS data format, to shorten the choosing process.

The quotation /order

is ready to print now !!

Enjoy our on time and fast delivery service.

Global Network





Since fiscal year 2002, which is when the new management structure came into effect, MISUMI Group started full-fledged global expansion. In order to establish the MISUMI QCT business model overseas, enhancing international operations by expanding sales offices, manufacturing sites and logistics sites in tandem.

At present, we are operating a global network with 66 sales offices, 17 logistics sites, and 22 manufacturing sites, mainly in Asia, the Americas and Europe. We now have an overseas sales ratio of over 45% and we are growing as a global company.



66 SALES OFFICES
17 LOGISTICS SITES
22 MANUFACTURING SITES



MISUMI Group Inc./MISUMI Corporation
 lidabashi First Building, 5-1, Koraku 2-chome,
 Bunkyo-ku, Tokyo 112-8583, Japan
 T. +81-3-5805-7050 (main line) F. +81-3-5805-7458
<http://www.misumi.co.jp/english/>

MISUMI USA, Inc.
 1475 E Woodfield Rd, Ste. 1300
 I Schaumburg, IL 60173, U.S.A.
 T. +1-847-843-9105 F. +1-847-843-9107
<http://us.misumi-ec.com/>

MISUMI TAIWAN CORP.
 9F-1, No. 126 Nanjing East Road, Sec. 4,
 Taipei 10595, Taiwan
 T. +886-2-2570-3766 F. +886-2-2570-3767
<http://tw.misumi-ec.com/>

MISUMI SOUTH EAST ASIA PTE. LTD.
 331 North Bridge Road, #05-03 Odeon Towers,
 Singapore 188720
 T. +65-6733-7211 F. +65-6733-0211
<http://sg.misumi-ec.com/>

MISUMI E.A. HK LTD.
 Unit 202 2/F, Malaysia Building, 50 Gloucester Road,
 Wanchai, Hong Kong
 T. +852-8303-2781 F. +852-8303-2782

MISUMI (THAILAND) CO., LTD.
 300/24 Moo 1, Eastern Seaboard Industrial Estate,
 Soi 5, Tambol Tasith, Amphur Pluakdaeng,
 Rayong Province 21140, Thailand
 T. 1382 or +66-38-959-200 F. +66-38-959-202
<http://th.misumi-ec.com/>

MISUMI KOREA CORP.
 1103 World Trade Center, 511, Yeongdong-daero,
 Kangnam-Gu, Seoul 06164, Korea
 T. +82-2-551-3611 F. +82-2-551-4811
<http://kr.misumi-ec.com/>

MISUMI Europa GmbH
 St Martin Tower Wing, Franklinstrasse 61-63,
 60486 Frankfurt a.M.
 T. +49(0)69-668171-0 F. +49(0)69-668171-360
<http://www.misumi-europe.com/>

MISUMI (CHINA) PRECISION MACHINERY TRADING CO., LTD.
 10th Floor, 1st Tower, Enterprise Centre, 128 Tianmu
 Road West, Jing'an District, Shanghai 200070, China
 T. +86-21-6391-7080 F. +86-21-6391-7602
<http://www.misumi.com.cn>

MISUMI INDIA Pvt. Ltd.
 Plot No 241, Udyog Vihar, Phase-1, Gurgaon,
 Haryana 122016 India
 T. +91-12-4468-8800 F. +91-12-4468-8811
<http://in.misumi-ec.com/>

MISUMI MALAYSIA SDN. BHD.
 Unit 801 A, 8th Floor Menara Amcorp, No.18, Jalan
 Persiaran Barat 46050 Petaling Jaya, Selangor, Malaysia
 T. +60-3-7960-8499 F. +60-3-7960-7499
<http://my.misumi-ec.com/>

PT. MISUMI INDONESIA
 Menara Karya, LT. 28. Jl. H.R. Rasuna Said Kav 1-2,
 Kuningan Jakarta, Selatan 12950, Indonesia
 T. +62-21-8984-0008 F. +62-21-8984-0007
<http://id.misumi-ec.com/>

MISUMI VIETNAM CO., LTD.
 Lot 15, Road TS11, Tien Son Industrial Park,
 Hoan Son Commune,
 Tien Du District, Bac Ninh Province, Vietnam
 T. +84-222-361-1555 F. +84-241-361-2555
<http://vn.misumi-ec.com/>

MISUMI MEXICO, S. DE R.L. DE C.V.
 Av. De Las Fuentes 74, Int. B
 Parque Industrial FINSA
 El Marques, Queretaro, 76246, Mexico
 T. +52-442-672-7661
<http://www.misumimex.com>



MISUMI offers

One-Stop Shop Service

providing “Time Value” to customers by pursuing “Reliable, Quick Delivery”. All varieties of FA manufacturing equipment parts, die and mold components, tools, consumables and MTO products are available.

MISUMI provides part types and size variations configurable at the micron-level. We save customers valuable time by lessening the burden related to designing parts, procurement, maintenance and so on. Time saved can be better spent by our customers toward intellectual production such as product concept development and design work.

MISUMI offers a service that makes customer’s production material procurement process efficient by harnessing [the MISUMI QCT Model](#), which aims to deliver high quality (Q) at low cost (C) with reliably quick delivery times (T), to serve our customers.

This is MISUMI’s value proposition of “**Time Strategy**”.

MISUMI is always ready to meet the needs and provide better services to continue assisting your company to grow and develop further.

It's all about TIME

